

INTERSEARCH

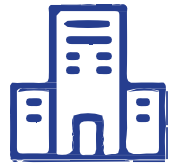
worldwide organization of executive search firms



LEADING ORGANIZATION OF
GLOBAL EXECUTIVE SEARCH FIRMS WORLDWIDE



EXTENSIVE GLOBAL NETWORK



85
Offices



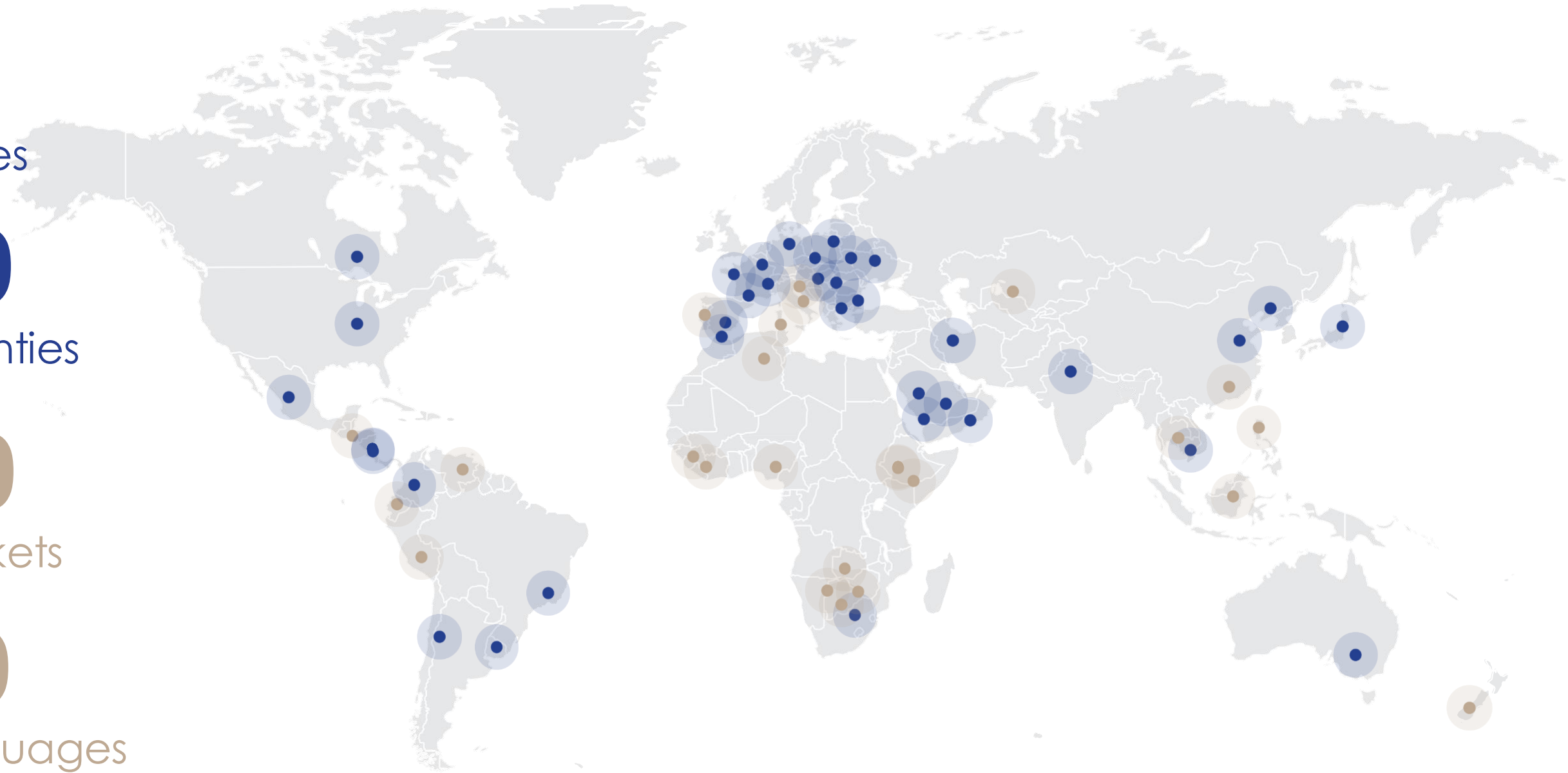
50
Countries



70
Markets



30
Languages



ABOUT US

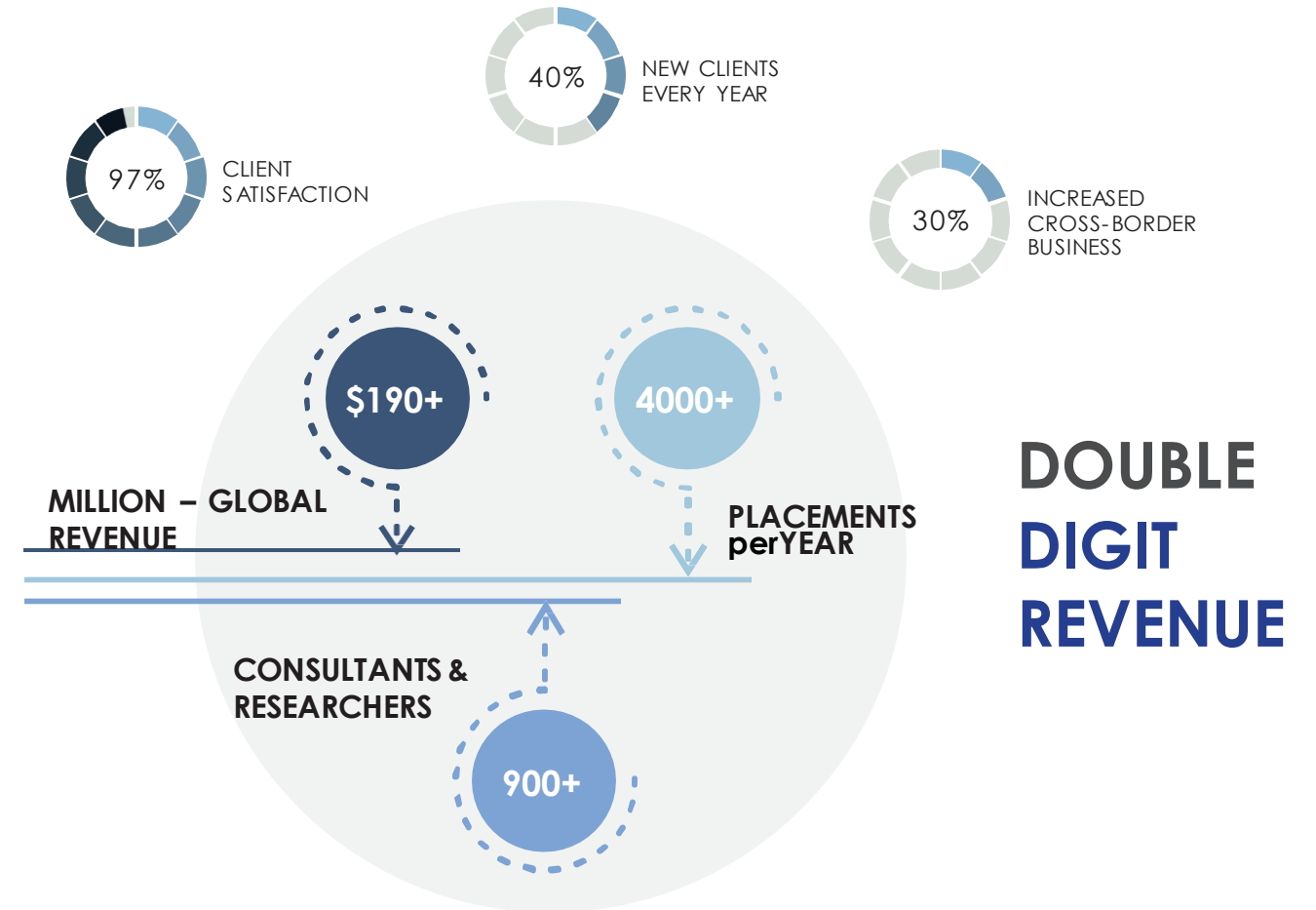
Global Executive Search with Local Impact

InterSearch Middle East FZ-LLC is part of InterSearch Worldwide, an international organization of retained executive search firms. InterSearch was established in 1989 and is headquartered in the UK.

90 offices in 50 countries.

Middle East, Africa & Mediterranean	Asia Pacific	The Americas	Europe	
Saudi Arabia	Australia	Argentina	Austria	Poland
UAE	China	Brazil	Belgium	Portugal
Oman	Hong Kong	Canada	Bulgaria	Romania
South Africa	India	Chile	Czech Republic	Russia
Morocco	Indonesia	Columbia	Denmark	Slovakia
Turkey	Japan	Mexico	Finland	Slovenia
Greece	Korea	Peru	France	Spain
Nigeria	Malaysia	USA	Germany	Sweden
Kenya	New Zealand		Hungary	Switzerland
	Philippines		Ireland	Ukraine
	Singapore		Italy	UK
			Luxembourg	Netherlands
			Norway	

GLOBAL STATS



InterSearch Middle East is a proud certified member of the global Association of Executive Search Consultants (AESC)



Hunt Scanlon each year highlight Top 30 global talent providers that dominate the recruiting business InterSearch recognized as one of the best global search firms worldwide



INTERNATIONAL BOARD OF DIRECTORS



Frank Schelstraete
Chairman, Belgium

A successful global organization has to integrate the diverse cultures and methods of its member firms into a Flexible business model in order to get closer to its international Clients, both geographically and as business partners. We have been doing this successfully for 30 years.

At InterSearch Worldwide we focus on each cross-border assignment with “tailor-made” approach. Delivering business advantage to our clients, no matter whether a small medium enterprise or a big multinational, is our ultimate goal.

An incredible amount of knowledge and expertise, best practices and continuous learning, 90 offices in 50 countries and operations in 70+ make InterSearch a most trustful and effective global business partner for your international expansion strategy.



PETER WAITE
Australia



LESLIE COOPER
Chile



JYORDEN MISRA
India



ALEXANDER WILHELM
Germany

Our VISION

To be recognized as the leading executive search firm in the Middle East for excellence of service, performance and follow-through; all to the highest ethical standards.



Our MISSION

To add value to our clients by becoming a strategic partner and trusted advisor that is able to acquire the best talent available. To leverage our international network & regional Middle East knowledge to provide the capability to conduct local, regional and cross border assignments.



Our VALUES

As a leading Global organization of Executive Search Firms, we commit to:

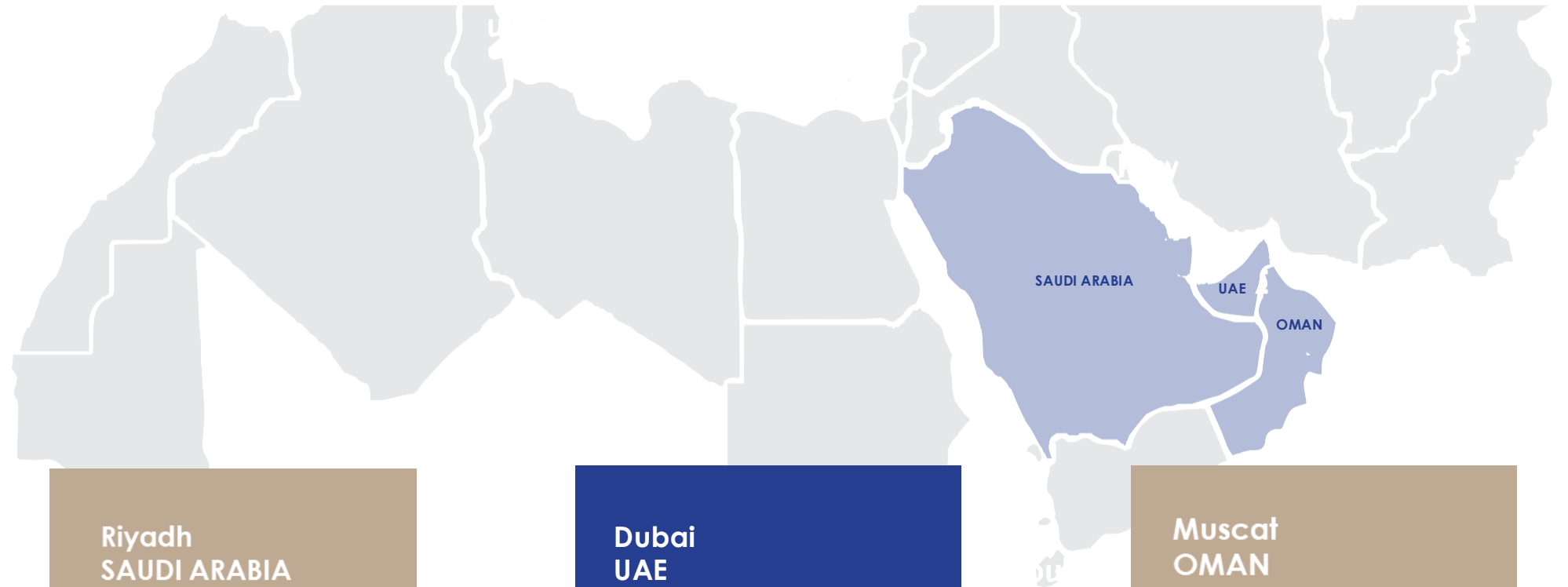
- Entrepreneurship
- Client Focus & Intimacy
- Business Ethics
- Integrity & Trust
- Collaboration
- Socially Responsible



STRONG COMMITMENT TO THE REGION



InterSearch Middle East is a proud member of the global Association of Executive Search Consultants (AESC)



Riyadh SAUDI ARABIA

Launched newest office in Kingdom Tower Jan 2018

Dubai UAE

One of the oldest search firms in the MEA region establishing regional head office in 1998

Muscat OMAN

Only global search firm to have an office in Oman since 2007

INTERSEARCH MIDDLE EAST VALUE PROPOSITION

OVER 25 YEARS IN THE REGION

Strategy to be close to our clients & candidates with multiple offices across the GCC: Riyadh, Dubai and Muscat.

One of the only international executive search firm with a dedicated office in the Kingdom of Saudi Arabia.

Authentic international but locally relevant executive search firm with genuine ability to deliver high quality in the fastest time possible. Strength in Emiratization and Diversity & Inclusion

InterSearch Worldwide has an established and growing international network to provide clients with exceptional global reach.

GLOBAL REACH.
LOCAL IMPACT

MIDDLE EAST
HERITAGE

GCC
CONNECTIVITY



Only international executive search firm with a dedicated office in the Sultanate of Oman and a genuine commitment to Omanization

Genuine commitment to Saudization and the 2030 vision of building Human Capability

One of the oldest executive search firms celebrating over 25 years in the region



SERVICE OFFERING



**Executive
Search**



**Board
Placements**



**Shareek
Interim
Management**



**HR Consulting &
Transformation
Assessment**



**Nationalization,
Diversity &
Inclusion**

CENTRES OF EXPERTISE


Main Industry Sectors



AVIATION &
AEROSPACE



BOARD
PRACTICE



CONSUMER
GOODS



DIVERSITY &
INCLUSION




PROFESSIONAL
SERVICES



EDUCATION



INVESTMENT BANKING
& FINANCIAL SERVICES



ENERGY OIL / GAS
& RENEWABLE ENERGY



INDUSTRIAL



GOVERNMENT &
ECONOMIC
DEVELOPMENT



DIVERSIFIED FAMILY
CONGLOMERATES



LIFE SCIENCES,
BIOTECH, HEALTHCARE



INFRASTRUCTURE,
CONSTRUCTION &
ENVIRONMENT



DIGITAL, TECH &
TELECOMS



GCC
NATIONALISATION

MIDDLE EAST LEADERSHIP TEAM



JOHN ROBINSON
CHAIRMAN, MIDDLE EAST



MOHAMMED ALKHARUSI
CHAIRMAN, OMAN



SAMANTHA ROBINSON
MANAGING DIRECTOR



HARRIS KARAOLIDES
MANAGING PARTNER



DANIEL ROBINSON
MANAGING PARTNER



DIMITRIS PETIKAS
CLIENT PARTNER

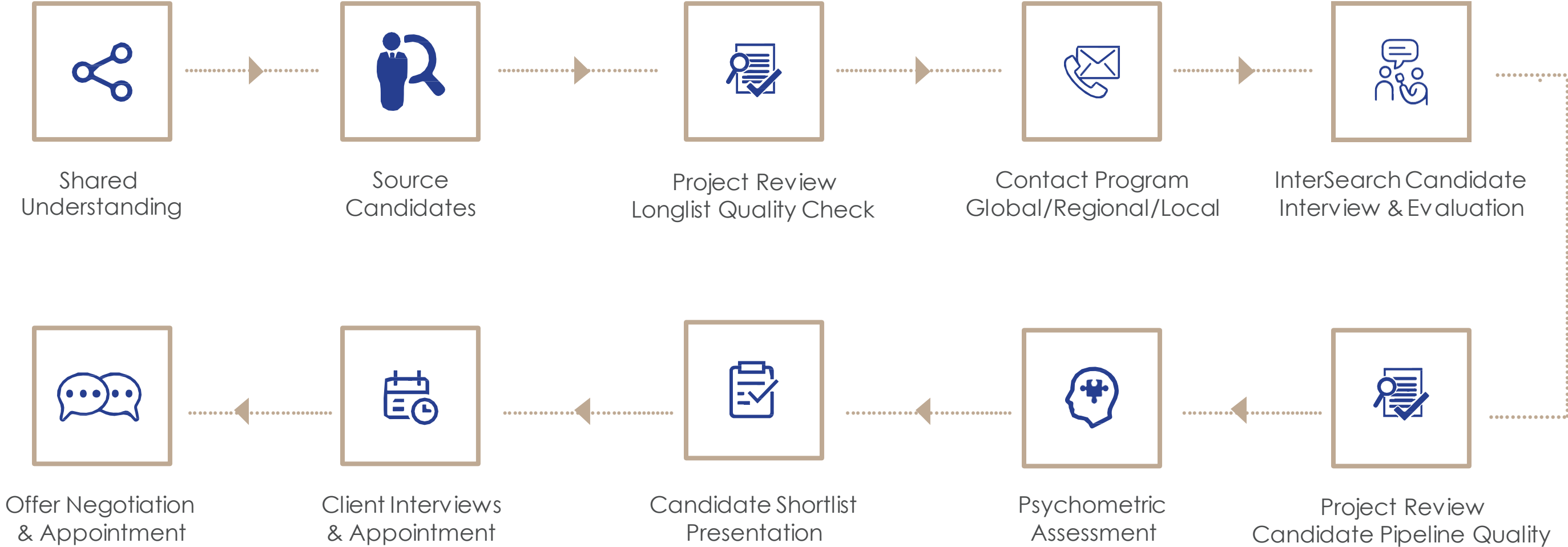


VERONIKA NOGOVITSINA
CLIENT PARTNER



KINDA FAKHOURI
HEAD OF RESEARCH

OUR PROCESS



SAMANTHA ROBINSON

Managing Director
Middle East

Sam is the Managing Director – Middle East & youngest female Board Member of InterSearch Worldwide. She also leads the Global Practice for Banking & Financial Services & is very passionate member of the Diversity & Inclusion Practice Group worldwide, especially with regard to a strong commitment to Women and GCC Nationalisation into executive leadership across the Middle East region.

Born in Kuwait, educated in Australia, she is a seasoned expat that has lived and worked in Australia, London, Canada and last 15 years in the Middle East. She has over 20 years of diversified global executive search and large multi-national corporate recruitment experience across both developed and emerging markets of the Middle East, Europe, Africa, APAC & Americas.

Previously in London UK, she worked within the Global HR teams of Merrill Lynch Investment Bank and BP International. In the Middle East, she also worked with Standard Chartered Bank as the Regional Talent Acquisition Specialist, Middle East, Pakistan & Africa (MEPA); focused on the global diversity and inclusion agenda to attract Arab, African and female talent across the region.

InterSearch Middle East's growth strategy over the last 5 years has been to expand across the GCC with four dedicated offices and teams in Dubai, Abu Dhabi, Oman & Riyadh. It is very important to stay connected to clients and candidates across the region but also become part of the community in each geography.

Sam holds a Bachelor of Science, with a major in Psychology, from the University of Melbourne in Australia.



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